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F.D.C. Products

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
TOTAL SALES	100.3	95.4	101.3	98.3	90.7	95.6	119.0	76.8	88.2	80.5	92.5
ALL STORE SALES	100.9	93.0	99.4	99.9	90.4	95.3	118.7	76.3	85.4	80.0	92.0
SAME STORE SALES	103.6	96.2	103.0	103.1	93.9	99.8	124.0	80.3	89.2	83.4	95.9
EC	94.4	115.9	94.8	100.0	109.4	97.2	121.9	90.9	93.7	86.5	96.4

■ Sales Results by business (Y o Y)

(%)

	Dec.			G.TTL		
	ALL STORE SALES	SAME STORE SALES	EC	ALL STORE SALES+EC	SAME STORE SALES	EC
JEWELRY	81.2	83.8	86.1	93.6	96.5	97.4
BAG+LEATHER GOODS	53.0	72.4	97.0	67.1	84.5	82.3

■ Number of customer and Ave. spending per customer (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
ALL STORE SALES											
Number of customer	94.1	90.1	94.3	96.5	90.3	91.9	106.8	77.0	83.8	78.9	88.3
Ave. spending per customer	107.3	103.2	105.3	103.5	100.0	103.8	111.2	99.1	101.9	101.3	104.1

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
SAME STORE SALES											
Number of customer	98.1	95.3	99.9	101.7	95.8	98.0	114.3	82.9	89.5	83.6	93.8
Ave. spending per customer	105.6	101.0	103.1	101.3	98.0	102.0	108.2	96.4	99.5	99.7	102.1

■ Number of Store (The end of the month)

◎ Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	Domestic TTL	Overseas	TTL
3	70	41	82	196	3	199

◎ Number of Stores Handling Domestic Brands

4°C	4°C BRIDAL	canal4°C	EAUDOUCE4°C	MAISON JEWELL	JEWELRY TTL
86	41	45	21	6	199
Luria4°C					
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◆ NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.

ASTY

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
SAME BUSINESS SALES	123.7	89.1	87.0	79.8	96.4	104.6	110.7	69.8	101.3	105.9	95.2

*Exclude a developer business

age

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
ALL STORE SALES	100.5	104.3	114.9	110.8	94.8	110.5	112.0	94.6	100.8	90.1	102.4
SAME STORE SALES	94.7	99.2	108.0	102.7	89.1	105.3	106.7	92.9	103.1	96.2	99.5

■ Number of Store (The end of the month)

PALETTE
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