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F.D.C.Products. Inc

■ Sales Results (Y o Y) (%)

| | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
|----------------------|------|------|-------|-------|-------|------|------|------|-----|-----|-----|-----|-------|
| Total Sales | 94.4 | 83.9 | 96.2 | 96.9 | 92.7 | 90.3 | 90.6 | 86.5 | | | | | 91.5 |
| All Store Sales | 93.5 | 82.9 | 96.5 | 99.3 | 95.2 | 90.6 | 90.7 | 85.9 | | | | | 91.9 |
| Existing Store Sales | 97.0 | 87.7 | 100.6 | 104.0 | 101.1 | 96.5 | 97.4 | 91.1 | | | | | 97.0 |

■ Number of Customers and Ave. Purchase per Customer(Y o Y) (%)

| Existing Store Sales | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Total |
|----------------------------|-------|------|-------|-------|-------|-------|-------|------|-----|-----|-----|-----|-------|
| Number of Customers | 94.5 | 94.1 | 96.0 | 100.0 | 99.3 | 96.0 | 95.7 | 93.6 | | | | | 96.2 |
| Ave. Purchase per Customer | 102.6 | 93.2 | 104.8 | 104.0 | 101.8 | 100.5 | 101.7 | 97.4 | | | | | 100.7 |

■ Number of Stores (as of the end of the month)

©Number of Stores by sales channels

| Free standing stores | Department stores | Bridal stores | Fashion buildings | Total |
|----------------------|-------------------|---------------|-------------------|-------|
| 2 | 66 | 13 | 51 | 132 |

©Number of Stores by brand

| 4°C | 4°CBRIDAL | Canal4°C | Total |
|-----|-----------|----------|-------|
| 80 | 13 | 39 | 132 |

■ Monthly performance comment

In the brand business (formerly jewelry business) , sales of existing stores was lower than the previous year.

◆NOTES

©An existing store is defined as the store that has been operating since the same month in the previous year.

©Year-on-year sales "Total of all stores" and "Total of existing stores" and year-on-year changes in the number of customers and average spend per customer include "EC sales".

© From March 2024, "EAUDOUCE4°C" is included in "4°C" in "Number of Stores by brand".