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F.D.C. Products

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
TOTAL SALES	64.7	22.7	35.7	96.1	92.2	83.3	69.9	106.5	98.2	83.6	75.7
ALL STORE SALES	62.3	15.6	26.8	92.4	91.2	81.7	68.2	107.9	96.1	79.9	72.3
SAME STORE SALES	67.7	16.9	31.3	95.8	93.8	87.4	72.9	115.2	100.9	82.9	76.7
EC	102.9	143.4	190.5	148.2	121.2	119.3	109.6	116.1	127.0	112.6	124.1

■ Number of customer and Ave. spending per customer (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
ALL STORE SALES											
Number of customer	63.4	14.3	22.9	86.1	87.4	78.4	71.6	97.7	90.0	79.4	70.3
Ave. spending per customer	98.1	109.2	117.3	104.5	103.5	104.3	95.3	110.4	106.7	100.6	102.6

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
SAME STORE SALES											
Number of customer	71.7	16.2	26.6	95.9	93.6	89.6	81.7	108.6	98.9	84.3	78.1
Ave. spending per customer	93.9	105.2	111.0	99.6	100.3	98.0	89.3	106.0	101.9	98.3	98.3

■ Number of Store (The end of the month)

◎ Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	TTL
3	71	40	64	178

◎ Number of Stores Handling Domestic Brands

4°C	4°C BRIDAL	Canal4°C	EAUDOUCE4°C	JEWELRY TTL
84	40	48	14	186

◆ NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.

AS'TY

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
SAME BUSINESS SALES	115.2	70.0	79.0	110.5	96.7	71.7	91.2	116.1	71.5	108.3	91.5

*Exclude a developer business

age

■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	G.TTL
ALL STORE SALES	97.7	76.9	106.5	132.5	118.5	114.2	103.6	134.6	113.3	123.6	113.1
SAME STORE SALES	95.1	73.8	103.4	126.9	109.5	108.2	97.0	122.7	100.2	111.1	105.3

■ Number of Store (The end of the month)

PALETTE
81