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## F.D.C. Products

### ■ Sales Results (Y o Y)

(%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	G.TTL
TOTAL SALES	94.6	267.5	144.8	67.6	79.7	76.8	71.5	87.1	87.2	89.7
ALL STORE SALES	96.5	368.2	179.4	64.4	77.3	70.6	68.9	84.0	84.8	88.5
SAME STORE SALES	100.1	374.6	184.4	67.8	80.8	70.8	69.3	84.7	85.3	90.4
EC	113.4	79.9	80.7	94.8	87.3	117.3	101.5	105.0	116.2	98.9

### ■ Number of customer and Ave. spending per customer (Y o Y)

(%)

ALL STORE SALES	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	G.TTL
Number of customer	95.5	406.5	196.7	71.1	84.0	81.1	79.7	92.7	96.6	96.9
Ave. spending per customer	101.2	90.9	91.7	93.5	93.8	87.6	87.0	91.1	88.1	92.2

(%)

SAME STORE SALES	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	G.TTL
Number of customer	103.7	432.2	200.7	74.8	91.0	82.0	81.4	93.8	98.7	101.0
Ave. spending per customer	96.6	86.6	89.7	90.6	88.8	86.2	85.1	89.0	86.4	89.4

### ■ Number of Store (The end of the month)

#### ◎ Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	TTL
3	71	40	61	175

#### ◎ Number of Stores Handling Domestic Brands

4°C	4°C BRIDAL	Canal4°C	EAUDOUCÉ4°C	JEWELRY TTL
84	40	45	14	183

#### ◆ NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.