

©The company publishes a quick estimation. Figures can be revised.

F.D.C.Products

■ Sales Results (Y o Y)

(%)

| | Mar. | Apr. | May. | Jun. | Jul. | Aug. | Sep. | G.TTL |
|------------------|-------|-------|-------|------|------|-------|-------|-------|
| TOTAL SALES | 94.6 | 267.5 | 144.8 | 67.6 | 79.7 | 76.8 | 71.5 | 90.6 |
| ALL STORE SALES | 96.5 | 368.2 | 179.4 | 64.4 | 77.3 | 70.6 | 68.9 | 90.0 |
| SAME STORE SALES | 100.1 | 374.6 | 184.4 | 67.8 | 80.8 | 70.8 | 69.3 | 92.5 |
| EC | 113.4 | 79.9 | 80.7 | 94.8 | 87.3 | 117.3 | 101.5 | 95.1 |

■ Number of customer and Ave. spending per customer(Y o Y)

(%)

| ALL STORE SALES | Mar. | Apr. | May. | Jun. | Jul. | Aug. | Sep. | G.TTL |
|----------------------------|-------|-------|-------|------|------|------|------|-------|
| Number of customer | 95.5 | 406.5 | 196.7 | 71.1 | 84.0 | 81.1 | 79.7 | 97.7 |
| Ave. spending per customer | 101.2 | 90.9 | 91.7 | 93.5 | 93.8 | 87.6 | 87.0 | 93.3 |

(%)

| SAME STORE SALES | Mar. | Apr. | May. | Jun. | Jul. | Aug. | Sep. | G.TTL |
|----------------------------|-------|-------|-------|------|------|------|------|-------|
| Number of customer | 103.7 | 432.2 | 200.7 | 74.8 | 91.0 | 82.0 | 81.4 | 102.5 |
| Ave. spending per customer | 96.6 | 86.6 | 89.7 | 90.6 | 88.8 | 86.2 | 85.1 | 90.1 |

■ Number of Store (The end of the month)

◎Number of Store

| Roadside stores | Department stores | Bridal stores | Fashion buildings | TTL |
|-----------------|-------------------|---------------|-------------------|-----|
| 3 | 71 | 40 | 61 | 175 |

◎Number of Stores Handling Domestic Brands

| 4°C | 4°C BRIDAL | Canal4°C | EAUDOUCÉ4°C | JEWELRY TTL |
|-----|------------|----------|-------------|-------------|
| 84 | 40 | 45 | 14 | 183 |

◆NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.