©The company publishes a quick estimation. Figures can be reviced.

F.D.C.Products

■ Sales Results (Y o Y)

(%)

| | | | · · - / |
|------------------|-------|-------|---------|
| | Mar. | Apr. | G.TTL |
| TOTAL SALES | 92.7 | 113.0 | 101.4 |
| ALL STORE SALES | 90.6 | 107.9 | 97.9 |
| SAME STORE SALES | 91.2 | 108.8 | 98.6 |
| EC | 107.9 | 126.4 | 116.2 |

■Number of customer and Ave. spending per customer(Y o Y)

(%)

| ALL STORE SALES | Mar. | Apr. | G.TTL |
|----------------------------|-------|-------|-------|
| Number of customer | 100.7 | 120.5 | 108.5 |
| Ave. spending per customer | 90.3 | 89.7 | 90.5 |

(%)

| SAME STORE SALES | Mar. | Apr. | G.TTL |
|----------------------------|-------|-------|-------|
| Number of customer | 102.3 | 122.3 | 110.2 |
| Ave. spending per customer | 89.2 | 89.0 | 89.5 |

■Number of Store (The end of the month)

ONumber of Store

| Roadside stores | Department stores | Bridal stores | Fashion buildings | TTL |
|-----------------|-------------------|---------------|-------------------|-----|
| 3 | 71 | 40 | 59 | 173 |

ONumber of Stores Handling Domestic Brands

| 4°C | 4°CBRIDAL | Canal4°C | EAUDOUCE4°C | JEWELRY TTL |
|-----|-----------|----------|-------------|-------------|
| 83 | 40 | 44 | 14 | 181 |

♦NOTES

 $\hbox{$\bigcirc$As "SAME STORE"$ is defined as a store that has been operating since the same month in the previous year.}$