

© The company publishes a quick estimation. Figures may be revised.

F.D.C.Products. Inc

■ Sales Results (Y o Y) (%)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Total Sales	94.4	83.9											89.5
All Store Sales	93.5	82.9											88.6
Existing Store Sales	96.7	86.9											92.2

■ Number of Customers and Ave. Purchase per Customer (Y o Y) (%)

Existing Store Sales	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Number of Customers	94.3	93.5											93.9
Ave. Purchase per Customer	102.6	93.1											98.2

■ Number of Stores (as of the end of the month)

© Number of Stores by sales channels

Free standing stores	Department stores	Bridal stores	Fashion buildings	Total
2	69	13	53	137

© Number of Stores by brand

4°C	4°C BRIDAL	Canal4°C	Total
83	13	41	137

■ Monthly performance comment

In the jewelry business, sales of existing stores was lower than the previous year.

◆ NOTES

© An existing store is defined as the store that has been operating since the same month in the previous year.

© Year-on-year sales "Total of all stores" and "Total of existing stores" and year-on-year changes in the number of customers and average spend per customer include "EC sales".

© From March 2024, "EAUDOUCE4°C" is included in "4°C" in "Number of Stores by brand".