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©From March 2023, we have changed the calculation method for year-on-year sales comparisons for "All Store Sales", "Existing Store Sales", and "Number of Customers and Ave. Purchase per Customer", to include "EC sales".

#### F.D.G.Products. Inc

##### ■ Sales Results (Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Total Sales	99.5	95.6	85.0	92.3	100.1	95.1							94.6
All Store Sales	99.8	97.8	81.1	89.6	95.9	95.4							93.1
Existing Store Sales	105.4	102.4	85.9	94.2	102.0	100.7							98.3

##### ■ Number of Customers and Ave. Purchase per Customer(Y o Y)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Existing Store Sales													
Number of Customers	104.0	95.0	93.2	100.1	102.9	99.8							99.3
Ave. Purchase per Customer	101.4	107.8	92.1	94.2	99.1	101.0							99.1

##### ■ Number of Stores (as of the end of the month)

###### ◎Number of Stores by sales channels

Free standing stores	Department stores	Bridal stores	Fashion buildings	Total
2	69	20	55	146

###### ◎Number of Stores by brand

4°C	4°C BRIDAL	Canal4°C	EAUDOUCE4°C	Total
82	20	42	15	159

##### ■ Monthly performance comment

In the jewelry business, existing store sales increased year on year due to strong sales of fashion jewelry. Particularly seasonal items including earrings and bracelets sold well.

##### ◆NOTES

◎An existing store is defined as the store that has been operating since the same month in the previous year.