$\ensuremath{{\bigcirc}}$ The company publishes a quick estimation. Figures may be revised.

© From March 2023, we have changed the calculation method for year-on-year sales comparisons for "All Store Sales", "Existing Store Sales", and "Number of Customers and Ave. Purchase per Customer", to include "EC sales".

F.D.C.Products. Inc

Sales Results (Y o Y) (%)

	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Total Sales	99.5	95.6											97.6
All Store Sales	99.8	97.8											98.8
Existing Store Sales	105.4	102.4											104.0

Number of Customers and Ave Purchase per Customer(V o V)

Inumber of Guston	ners and F	Ave. Purci	lase per c	Justomer(101)								(%)
Existing Store Sales	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Total
Number of Customers	104.0	95.0											99.9
Ave. Purchase per Customer	101.4	107.8											104.1

■ Number of Stores (as of the end of the month)

ONumber of Stores by sales channels

Free standing stores	Department stores	Bridal stores	Fashion buildings	Total
3	69	24	56	152

ONumber of Stores by brand

Citalinati of Carlos	by brains			
4°C	4°CBRIDAL	Canal4°C	EAUDOUCE4°C	Total
83	24	43	13	163

■ Monthly performance comment

In the jewelry business performed strongly both in stores and through e-commerce, and sales at existing stores exceeded the previous year's level. At the Ginza Main Store, which reopened after renovation in March, led to an increase in the number of customers.

♦NOTES

@An existing store is defined as the store that has been operating since the same month in the previous year.