

4°C Holdings group Monthly Sales Summary May 2018, FY2018

©The company publishes a quick estimation. Figures can be revised.

F.D.G. Products

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	G.TTL
TOTAL SALES	98.8	100.2	89.2	96.0
ALL STORE SALES	95.3	99.5	89.5	94.6
SAME STORE SALES	96.6	100.5	91.3	96.0
EC	107.8	105.2	106.8	106.8

■ Sales Results by business (Y o Y) (%)

	May.			G.TTL		
	ALL STORE SALES	SAME STORE SALES	EC	ALL STORE SALES+EC	SAME STORE SALES	EC
JEWELRY	91.3	92.0	109.6	96.9	96.8	108.9
BAG	70.0	81.6	86.3	74.2	86.0	90.7

■ Number of customer and Ave. spending per customer (Y o Y) (%)

	Mar.	Apr.	May.	G.TTL
ALL STORE SALES				
Number of customer	92.1	93.5	86.5	90.8
Ave. spending per customer	103.6	106.4	103.6	104.3

(%)

	Mar.	Apr.	May.	G.TTL
SAME STORE SALES				
Number of customer	94.2	96.7	89.4	93.4
Ave. spending per customer	102.5	103.8	102.0	102.7

■ Number of Store (The end of the month)

◎ Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	Domestic TTL	Overseas	TTL
5	78	43	91	217	5	222

◎ Number of Stores Handling Domestic Brands

4°C	4°C BRIDAL	canal4°C	EAUDOUCE4°C	MAISON JEWELL	JEWELRY TTL
92	43	47	23	8	213
Luria4°C					
61					

◆ NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.

ASTY

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	G.TTL
SAME BUSINESS SALES	87.3	108.1	95.4	97.9

*Exclude a developer business

age

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	G.TTL
ALL STORE SALES	120.2	107.1	97.2	106.4
SAME STORE SALES	110.2	100.2	90.4	98.8

■ Number of Store (The end of the month)

PALETTE	OTHER	TTL
67	17	84