

4°C Holdings group Monthly Sales Summary April 2018, FY2018

©The company publishes a quick estimation. Figures can be revised.

F.D.G. Products

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	G.TTL
TOTAL SALES	98.8	100.2	99.4
ALL STORE SALES	95.3	99.5	97.2
SAME STORE SALES	96.6	100.5	98.3
EC	107.8	105.2	106.7

■ Sales Results by business (Y o Y) (%)

	Apr.			G.TTL		
	ALL STORE SALES	SAME STORE SALES	EC	ALL STORE SALES+EC	SAME STORE SALES	EC
JEWELRY	102.0	101.5	107.6	99.7	99.2	108.6
BAG	76.3	87.4	88.5	75.9	88.0	92.7

■ Number of customer and Ave. spending per customer (Y o Y) (%)

	Mar.	Apr.	G.TTL
ALL STORE SALES			
Number of customer	92.1	93.5	92.7
Ave. spending per customer	103.6	106.4	104.9

(%)

	Mar.	Apr.	G.TTL
SAME STORE SALES			
Number of customer	94.2	96.7	95.2
Ave. spending per customer	102.5	103.8	103.2

■ Number of Store (The end of the month)

◎ Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	Domestic TTL	Overseas	TTL
5	79	43	91	218	5	223

◎ Number of Stores Handling Domestic Brands

4°C	4°C BRIDAL	canal4°C	EAUDOUCE4°C	MAISON JEWELL	JEWELRY TTL
92	43	48	23	8	214
Luria4°C					
61					

◆ NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.

ASTY

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	GTTL
SAME BUSINESS SALES	87.3	108.1	99.0

*Exclude a developer business

age

■ Sales Results (Y o Y) (%)

	Mar.	Apr.	GTTL
ALL STORE SALES	120.2	107.1	112.3
SAME STORE SALES	110.2	100.2	104.2

■ Number of Store (The end of the month)

PALETTE	OTHER	TTL
67	17	84