4℃Holdeings group Monthly Sales Summary October 2017, FY2017

◎The company publishes a quick estimation.Figures can be reviced.

F.D.C.Products

■Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	G.TTL
TOTAL SALES	92.4	91.1	99.8	102.7	96.4	97.0	98.3	92.5	96.1
ALL STORE SALES	91.6	90.8	99.1	101.7	96.5	95.9	96.2	89.3	95.0
SAME STORE SALES	88.8	88.6	96.7	98.6	94.6	95.8	95.6	89.7	93.4
EC	112.4	108.3	114.4	116.5	115.0	110.4	113.5	116.8	113.4

■Sales Results by business (Y o Y) (%)

	Oct.			G.TTL		
	ALL STORE SALES	SAME STORE SALES	EC	ALL STORE SALES+EC	SAME STORE SALES	EC
JEWELRY	89.5	89.3	120.7	94.5	93.9	117.0
BAG･LEATHER GOODS	87.2	104.0	159.0	101.1	87.7	104.1

■Number of customer and Ave. spending per customer(Y o Y) (%)

ALL STORE SALES	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	G.TTL
Number of customer	99.9	100.9	102.4	109.7	102.7	99.0	100.2	91.9	100.7
Ave. spending per customer	91.6	90.0	96.6	92.4	94.6	97.2	96.0	97.2	94.4

(%)

SAME STORE SALES	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	G.TTL
Number of customer	94.0	95.4	96.2	102.8	96.6	97.5	98.7	91.6	96.4
Ave. spending per customer	94.5	92.9	100.2	95.4	98.0	98.2	96.8	98.0	96.8

■Number of Store(The end of the month)

◎Number of Store

Roadside stores	Department stores	Bridal stores	Fashion buildings	Domestic TTL	Overseas	TTL
5	81	43	96	225	6	231

◎Number of Stores Handling Domestic Brands

4℃	4℃BRIDAL	canal4℃	EAUDOUCE4℃	MAISON JEWELL	JEWELRY TTL
95	43	49	26	7	220
BAG	Luria4℃	BAG TTL			
24	61	85			

◆NOTES

◎As "SAME STORE" is defined as a store that has been operating since the same month in the previous year.

AS'TY

■Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	GTTL
SAME BUSINESS SALES	94.8	94.6	118.1	86.4	97.9	112.1	105.4	119.7	103.5

*Exclude a developer business

age

■Sales Results (Y o Y) (%)

	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	GTTL
ALL STORE SALES	86.6	106.2	107.0	89.0	96.0	98.6	103.7	101.2	98.5
SAME STORE SALES	94.0	106.5	107.4	96.2	101.0	101.6	105.5	99.4	101.6

■Number of Store(The end of the month)

PALETTE	OTHER	TTL
65	17	82